



Non-CME Webinar Series

designed with the trainee in mind

first Tuesday of the month



Your Future Practice: Practice and Contract Considerations and Having a Successful Practice

Tuesday, December 5, 2023

7-8:30 pm ET



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How to Find Your Dream Practice

Michael Hanes, MD

Jax Spine & Pain Centers

Centurion Spine & Pain Centers





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- There is no “Dream Practice”
- What is important?
- Things to look for
- Red flags
- Resources to use



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- What is important to you?
 - Location
 - Lifestyle
 - Practice type
 - Patient population
 - Money



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- Things to look for
 - Transparency
 - High physician retention rate
 - Staff satisfaction
 - Opportunities for ownership/partnership
 - MOBs
 - ASCs
 - Practice



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- Red Flags

- A lot of money offered first year
- High physician turnover
- DOJ False Claims Act allegations
- Non-board certified physicians (www.certificationmatters.org)



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- Resources

- Industry reps
- Physicians
 - Within the group
 - Referring physicians
- APPs
- Staff
- Google